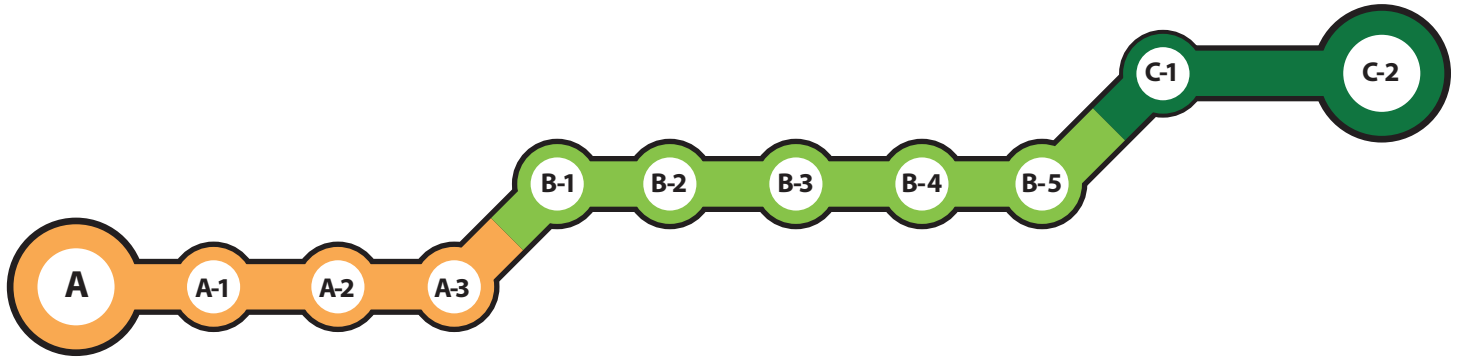




Dublin Entrepreneurial Center
BUSINESS PATHWAY



A. Registration

- Wifi/Calendar
- Kiosk & Office Signage Submission
- DEC shared printer
- Authorization forms
- Non-disclosure
- Tax ID Form
- Pathway Portal

A-1. Your Business Overview

Attend Start-up Academy - (Oct 4 & 6)

A-2. Meet with Sponsor Resources (Sept 8)

- Arthur Krenzel Lett Insurance Group
- Carlile, Patchen & Murphy LLP
- City of Dublin Economic Development
- Fifth Third Bank
- Metro Data Center
- Rea & Associates CPA Firm
- Rev1 Ventures
- Sequent Human Resources
- SBDC

A-3. Create/Modify Business Plan (Sept 8)

- Rev1 Ventures
- SBDC
- 1-on-1

B-1. Working Through Personal Barriers

- Scheduled Class (Sept 15)
- 1-on-1 Optional (\$)

B-2. Networking & Developing Your Pitch

- Scheduled Class
- 1-on-1 Optional (\$)

B-3. DEC Educational Events & Networking

- Participation (Sept 15 - Rev1 Start-up Program)

B-4. Sales Process

- Scheduled Class
- 1-on-1 Optional (\$)

B-5. Branding, Marketing & Advertising

- Scheduled Class
- 1-on-1 Optional (\$)

C-1. Mentor

- Business Coach
- Peer-to-Peer Group
- Retired CEO

C-2. Expansion Growth Space

- JLL
- Scheduled Class

– KEY –

(\$) An extra cost may be incurred by Tenant, prices may vary